

The logo consists of the letters 'svb' in white, lowercase, sans-serif font, enclosed within a blue square. The background of the slide is a low-angle photograph of a modern glass skyscraper with a grid-like structure, reflecting the sky and surrounding buildings.

svb



Silicon Valley Bank

Silicon Valley Bank Corporate Overview

July 2021

Bank of the innovation economy

Our mission is to increase the probability of our clients' success.

For nearly 40 years, Silicon Valley Bank has helped innovators, enterprises and their investors move bold ideas forward, fast.

Today, we provide a full range of financial services to companies of all sizes in innovation centers around the world.



Our values guide us

At SVB

We start with **EMPATHY** for others.

We speak & act with **INTEGRITY**.

We embrace **DIVERSE** perspectives.

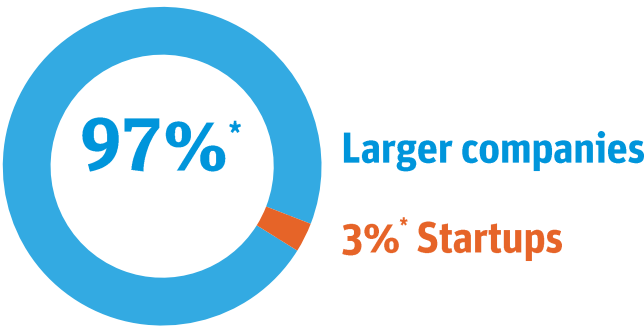
We take **RESPONSIBILITY**.

We keep **LEARNING & IMPROVING**.

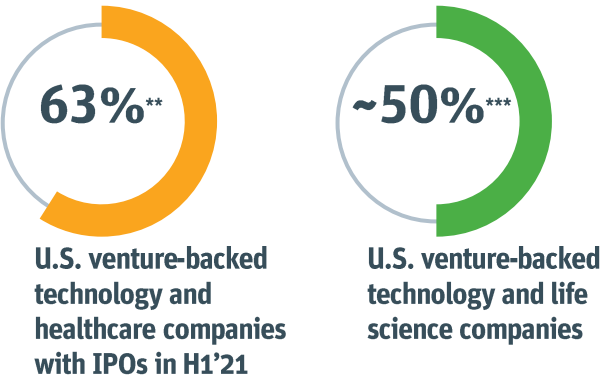
We help high-growth companies navigate at every stage



SVB Loan Portfolio



We bank:



We connect the innovation ecosystem

Unparalleled access, connections and insights
to make NEXT happen NOW

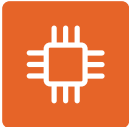
Deep sector expertise



ENERGY &
RESOURCE
INNOVATION



FINTECH



HARDWARE &
FRONTIER TECH



LIFE SCIENCE
& HEALTHCARE



SOFTWARE &
INTERNET



INVESTORS



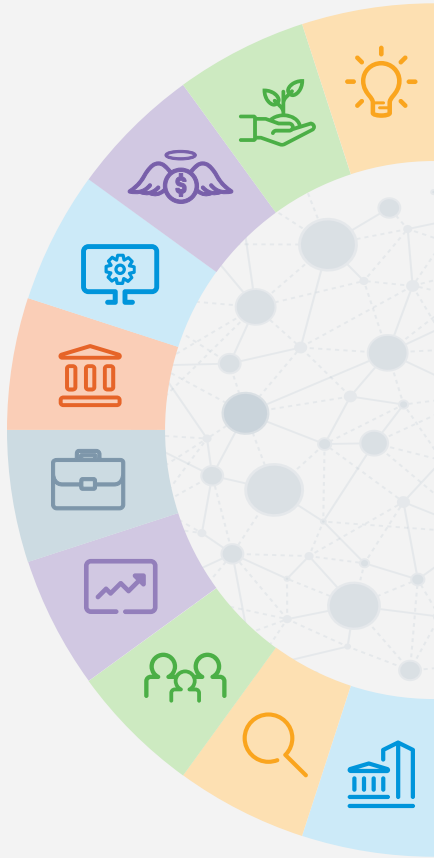
PREMIUM
WINE BANKING

Comprehensive solutions



At the center of the innovation ecosystem

PRIVATE EQUITY VENTURE CAPITAL
CORPORATE VENTURING ANGEL INVESTORS
CAPITAL MARKETS
ENTREPRENEURS
MANAGEMENT TEAMS
R&D UNIVERSITIES
GOVERNMENT
SERVICE PROVIDERS



We serve businesses where innovation happens

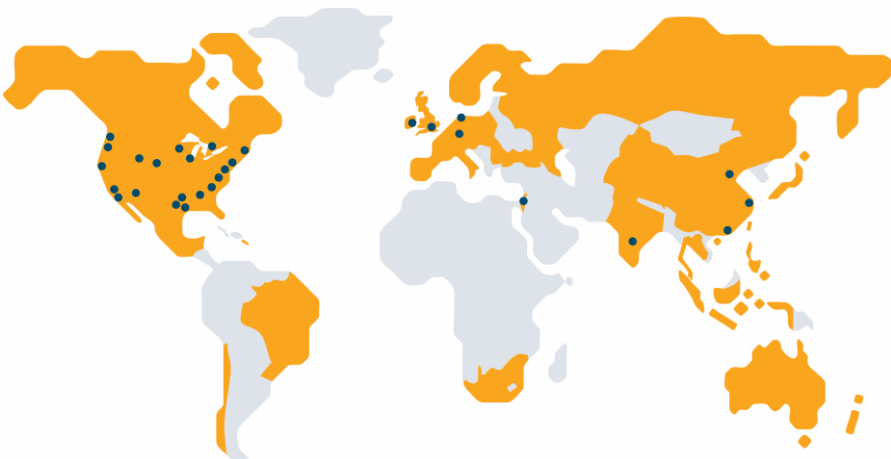
\$7.9B

International loans*

\$35.7B

International deposits*

- SVB Financial Group's offices
- SVB Financial Group's international banking network



Expanding our platform globally



Our clients are defining what comes next



Supporting our employees, clients and communities

Our response to COVID-19

Employee Support

- Expanded benefits for impacted employees (e.g., leave, counseling and care)
- Home office setup and utility reimbursements and practical support for working from home

Client Support

- SVB payment deferral programs for venture debt, wine and private bank
- Provided approximately \$2.3B in Paycheck Protection Program relief in 2020 and 2021
- Accredited lender in the UK for the CBILS and CLBILS programs

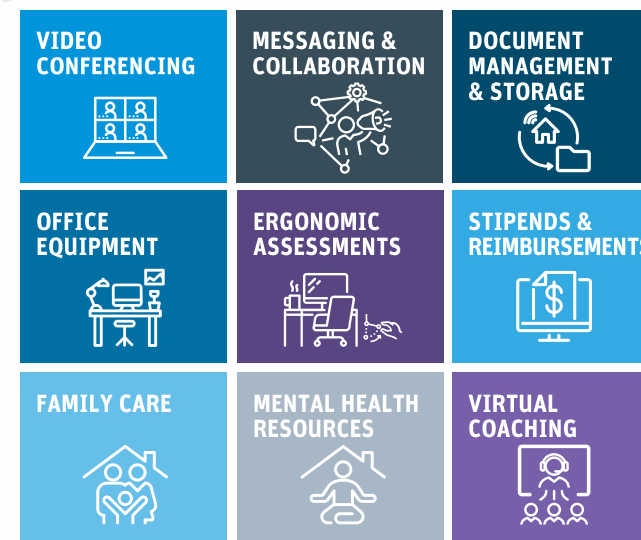
Community Support

- Committed \$10.5M to local, regional and global COVID-19 relief activities focused on health, food security & shelter and small business owner relief in 15 states and 8 countries
- Donated net fees received from SBA Paycheck Protection Program to support COVID-19 relief and economic and social justice efforts

Business Continuity

- Technology and enablement investments allow continued client service as almost all SVB colleagues work from home

Supporting productivity and well-being



Our Continuing Priorities:

SUPPORT our employees and clients
Lead with EMPATHY
ADAPT to rapid changes

We deliver a diversified platform



Financial Group

Silicon Valley Bank

Global commercial banking
for innovators, enterprises
and investors

SVB Capital

Private venture investing
expertise, oversight and
management

SVB Private Bank/ Wealth Advisory

Private banking and
investment strategies for
influencers in the innovation
ecosystem

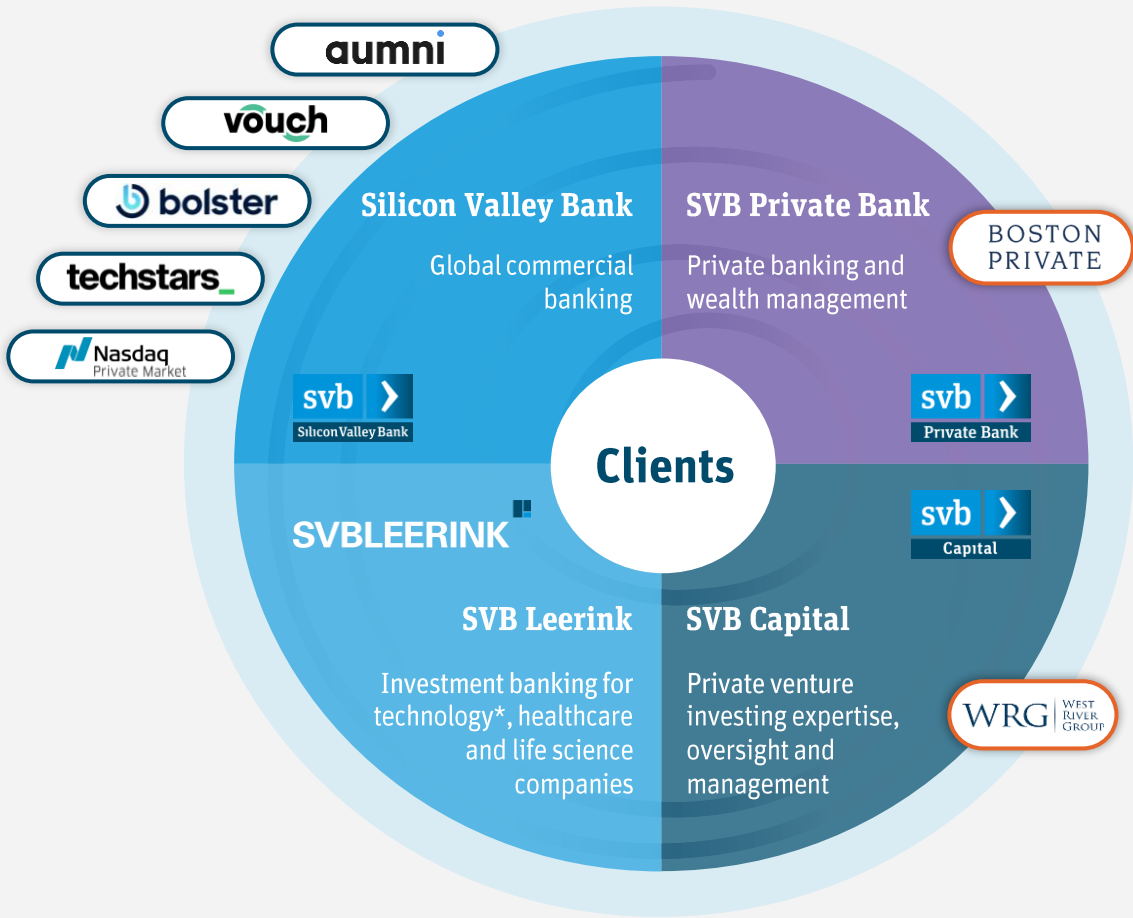
SVB Leerink

Investment banking for
healthcare and life science
companies

Expanding with the needs of the innovation economy

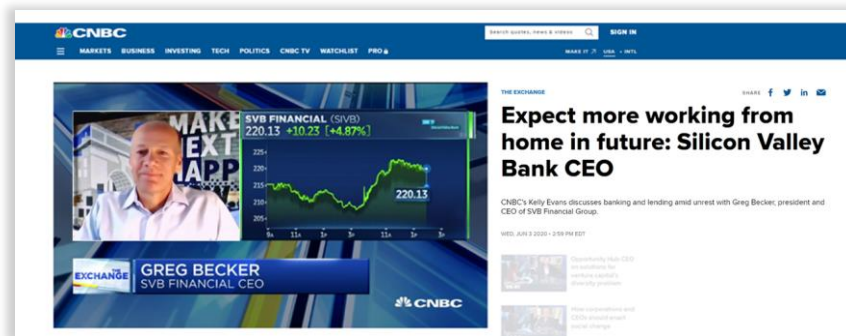


Expanding and deepening our global platform organically and via **investments** and opportunistic **M&A** to meet clients’ needs at all stages



* Technology investment banking coming soon.

Our clients say we deliver on our mission



The innovation economy



“We want partners who understand what our companies need and how they can help, and I know that SVB is absolutely aligned with our mandate and driven to help our companies scale.”
— Siri Agrell, Executive Director, OneEleven



“SVB has been incredibly supportive and instrumental in our company’s growth.”
— Shivani Siroya, Founder and CEO, Tala



“SVB is the gold standard, and where you go if you’re building a big, world changing business.”
— John Tabis, CEO, The Bouqs

In the news

THE WALL STREET JOURNAL

“Close connections – and lots of them – are an essential part of the business strategy at what in many ways is the hometown bank of America’s tech industry.”

Bloomberg

“Silicon Valley Bank brings a unique understanding of tech and the web of relationships in Silicon Valley and around the world to get startup investing right.”

FORTUNE

“The bank has been the go-to lender for entrepreneurs and their start-ups since the 1980s.”





Our employees say SVB is a great place to work

“SVB is an extraordinary company. Yes, we have amazing clients and a great position in the market, but that’s not why I work here. I choose to work here because of the people. Every single person I know who works here (or who has previously) is a believer, a builder, and an optimist. Like any company of humans, it’s not perfect. But, what keeps us going and growing is our sense of purpose and seeing the impact each of us can have, every day.”

—Director

“Silicon Valley Bank goes above and beyond to take care of its employees. I’m really proud to work for SVB and play a small role in the company’s tremendous growth story.”

— Marketing Manager

“Working at SVB has been one of the best decisions in my professional career. I am challenged everyday and have the opportunity to help some of the most innovative companies in the world move forward. The collaborative culture and excellent benefits are just some of the amazing perks at SVB.”

—Vice President

Increasing diversity, equity and inclusion (DEI) at SVB, with our partners and across the innovation economy

Take a multipronged approach with measurable goals

Chief Diversity Officer & executive-led DEI Steering Committee Employee advocacy network

Employee awareness programs, regular training & educational opportunities

Fair pay analysis Full-time Diversity Recruiting Director

Leadership development

Hiring outreach programs & strategic partnerships

Increase diversity of senior leaders to

56%

by 2025

Reach senior leadership gender parity

50/50

by 2030

Measure and communicate progress

DIVERSITY AT SVB*

Total Workforce

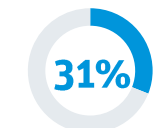
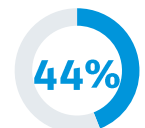
Senior Leaders

Board Members**

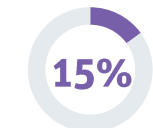
DIVERSE (US)



FEMALE (GLOBAL)



RACIAL MINORITY (US)



Championing causes that impact access to and diversity in the innovation economy

Expanding Access to the Innovation Economy

Access to Innovation was launched in 2017 with a mission to build a more diverse, equitable and accessible innovation economy for all.



Founders

Expanding opportunities for founders from underrepresented groups by increasing access to funding, providing startup support, leadership development and connections.



Funders

Diversifying the venture capital ecosystem through connections, investments, education, professional development and work experiences for underrepresented individuals.



Talent

Nurturing talent from early to advanced career stages through education, professional development, work experiences and connections.

Living our values



AFFORDABLE HOUSING

\$1.3B

LOANED

FROM 2002–2020

\$750M

9,418

INVESTED FOR
AFFORDABLE
HOUSING UNITS

**CONTRIBUTING TO
NOT FOR PROFITS**

\$12 million
donated

16K hours
volunteered

135 grants
to nonprofits where
employee’s volunteered

\$1.7 million granted
via the SVB Foundation

\$4 million
Supporting diversity,
equity and inclusion
initiatives in the innovation
economy

2020



IN GOOD COMPANY

A Top Corporate Philanthropist
— *Bay Area Business Journals*

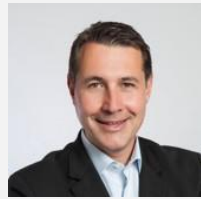
Among America’s Most
Responsible Companies
— *Newsweek*

Member of the Bloomberg Gender
Equality Index

America’s Best Banks
— *Forbes*

Member of Pledge 1%

Our dedicated management team



Dan Beck

CHIEF FINANCIAL OFFICER
4 years at SVB



Greg Becker

PRESIDENT AND CEO
SVB FINANCIAL GROUP
28 years at SVB



Yvette Butler

PRESIDENT OF SVB PRIVATE BANK
& WEALTH MANAGEMENT
3 years at SVB



Marc Cadieux

CHIEF CREDIT OFFICER
29 years at SVB



John China

PRESIDENT OF SVB CAPITAL
25 years at SVB



Phil Cox

CHIEF OPERATIONS OFFICER
12 years at SVB



Mike Descheneaux

PRESIDENT
SILICON VALLEY BANK
15 years at SVB



Michelle Draper

CHIEF MARKETING OFFICER
8 years at SVB



**Chris Edmonds-
Waters**

CHIEF HUMAN RESOURCES OFFICER
17 years at SVB



Laura Izurieta

CHIEF RISK OFFICER
5 years at SVB



Jeffrey A. Leerink

CHIEF EXECUTIVE OFFICER
SVB LEERINK
2 years at SVB



John Peters

CHIEF AUDITOR
14 years at SVB



Michael Zuckert

GENERAL COUNSEL
7 years at SVB

13 years average tenure at SVB

SVB financial highlights

Q2 2021
\$502M

Net Income

Full Year 2020
\$1.2B

Net Income

Q2 2021
\$51B

Total Loans

Q2 2021
\$308B

**Deposits &
Investments**

Q2 2021
\$183.2B

**In Investment Funds
(off balance sheet)**

Q2 2021
\$163B

Assets

4,930+

Employees

US | UK | Canada | China | Denmark | India | Ireland | Germany | Israel

The image features a man with glasses and a beard, wearing a blue button-down shirt, sitting at a desk in a modern office. He is looking at a computer monitor and holding a pen. A brown leather jacket is draped over the back of his chair. The office has large windows in the background, letting in natural light. In the top left corner, there is a logo consisting of the letters 'svb' in white on a blue square, followed by a white chevron symbol on a dark blue square. Below this, the text 'Silicon Valley Bank' is written in white on a dark blue rectangular background.

svb

Silicon Valley Bank

Thank You

About Silicon Valley Bank

For nearly 40 years, Silicon Valley Bank (SVB) has helped innovative companies and their investors move bold ideas forward, fast. SVB provides targeted financial services and expertise through its offices in innovation centers around the world. With commercial, international and private banking services, SVB helps address the unique needs of innovators. Learn more at svb.com.

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