

# Foreign Exchange | Private Equity and Venture Capital Overview

SVB's Foreign Exchange team helps CFOs and GPs simplify the complexity of transacting FX. We deliver speed of execution, respond quickly to client opportunities and issues, and share relevant market insights and advice to mitigate the impact of FX risk on fund return performance.

## Why SVB FX

**Accelerated, simplified FX transactions** — From identifying a cross-border investment opportunity to negotiating deal terms and making the final investment commitment, we help CFOs experience seamless start-to-finish FX trade and settlement execution.

**Personal and nimble service** — We are a highly dependable market segment focused FX relationship team that leverages SVB's strengths of being faster and closer to clients to deliver great service and coverage.

**Hedge advisory** — The team formulates and delivers comprehensive currency risk management advice, peer industry insight, and strategies tailored to fund transaction-specific deal flow.

## Comprehensive, industry-tailored solutions platform

FX solutions	Trade execution	Risk management	Actionable market insights	Foreign currency accounts
<p><b>Find the solution that fits your needs</b></p> <p>Spot and forward contracts</p> <p>Forward window contracts</p> <p>FX option strategies</p> <p>24-hour market orders</p> <p>Comprehensive major and minor currency coverage</p>	<p><b>Trade how you want, when you want</b></p> <p>SVB Online Banking</p> <p>24-hour execution with our traders during US, UK, and Asia dealing hours</p> <p>Multiple third-party platforms</p> <p>Algorithmic trading solutions</p>	<p><b>Protect against currency risk</b></p> <p>PE/VC FX risk specialist</p> <p>Management company fee and expense hedging</p> <p>Transactional deal-related hedging</p> <p>NAV-based (Net Asset Value) hedging</p> <p>Fund and portfolio company rates hedging</p>	<p><b>Make informed decisions</b></p> <p>Real-time advisories on major market events</p> <p>Industry best practices</p> <p>Regulatory insights</p> <p>Online content, webinars and events</p>	<p><b>Streamline your accounts</b></p> <p>US- &amp; UK-domiciled foreign currency accounts</p> <p>Receive exit proceeds via SVB's currency accounts</p> <p>In-country accounts via our bank network</p>

## Industry expertise

With our focus solely on the Private Equity & Venture Capital ecosystem, we are stage and strategy agnostic.

### Growth equity

### Buyout

### Real estate

### Infrastructure

### Fund of funds

### Secondaries

### Private debt

## Our FX clients

We serve private equity and venture capital firms at all stages of investment and across industries.

ANDREESSEN  
HOROWITZ

**BV**  
Battery Ventures

**FP**  
FRANCISCO  
PARTNERS

**INSIGHT**  
VENTURE PARTNERS

PRIMUS

**RESOURCE**  
CAPITAL FUNDS

SVB has 2500+ venture capital and private equity clients around the world.

**1,074**

VC firms

**634**

PE firms

**477**

Seed and micro  
VC investors

**230**

Angel venture  
firms

**58 percent of U.S. venture-capital-backed companies with an IPO in 2017 are SVB clients**

## Talk to Us



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Foreign exchange transactions can be highly risky, and losses may occur in short periods of time if there is an adverse movement of exchange rates. Exchange rates can be highly volatile and are impacted by numerous economic, political and social factors, as well as supply and demand and governmental intervention, control and adjustments. Investments in financial instruments carry significant risk, including the possible loss of the principal amount invested. Before entering any foreign exchange transaction, you should obtain advice from your own tax, financial, legal and other advisors, and only make investment decisions on the basis of your own objectives, experience and resources. Opinions expressed are our opinions as of the date of this content only. The material is based upon information which we consider reliable, but we do not represent that it is accurate or complete, and it should not be relied upon as such. Silicon Valley Bank data as of June 30, 2018

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