

Foreign Exchange Solutions

- ▶ Agile, personal service
- ▶ Tailored advice and solutions from a team who understand your business model, life stage, and the needs of a fast moving, lean finance team
- ▶ Global trading coverage across US, UK, Europe, and Asian market hours

Tactical payments – Multiple channels

- ▶ Consolidated online banking platform
- ▶ Trading platforms for high value transactions*
- ▶ Direct trading desk access and execution

Strategic risk management expertise and guidance

- ▶ FX risk exposure identification and management
- ▶ Efficient FX hedging strategies to help mitigate FX volatility and manage risk
- ▶ Integrated global treasury and FX risk management solutions

Industries We Serve



Consumer Internet & Enterprise Software



Hardware & Infrastructure



Life Sciences & Healthcare



Fintech



Energy & Resource Innovation



Private Equity & Venture Capital

Clients



Tailored Foreign Exchange Solutions for Your International Expansion

SVB is with you every step of the way.

Timely, efficient currency payment services



Payment processing

- ▶ Send and receive payments internationally
- ▶ Consolidated online banking portal
- ▶ 90+ currencies with 24-hour coverage
- ▶ Direct trading desk
- ▶ Quick, streamlined account set up, advice and execution
- ▶ Service in your time zone (US, UK, Europe & Asia hours) and in major languages



Foreign currency accounts

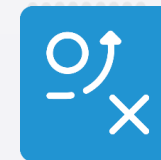
- ▶ Centralized currency accounts
- ▶ Single, integrated point of contact
- ▶ Managed or convenient online platform for transactions
- ▶ Guidance through the complexities of global risk management

Foreign Exchange risk advisory



Personalized FX risk advisory

- ▶ One-on-one dedicated advisors with deep experience
- ▶ Global Risk Advisory team to help you identify and quantify your risks
- ▶ Focus on life stage specialization
- ▶ Tech driven companies in our DNA
- ▶ Ease of doing business through integrated services
- ▶ Consultation tailored to your unique risk tolerances



FX hedging strategies

- ▶ Sophisticated solutions to help you build value and protect your finances
- ▶ Efficient FX hedging strategies that can help mitigate FX volatility
- ▶ Streamlined implementation of FX hedging programs
- ▶ Comprehensive end-to-end plan implementation, management, and reporting

Disclosures

About Silicon Valley Bank

For more than 35 years, Silicon Valley Bank has helped innovative companies and their investors move bold ideas forward, fast. SVB provides targeted financial services and expertise through its offices in innovation centers around the world. With commercial, international and private banking services, SVB helps address the unique needs of innovators at all stages of development.

*High value transactions include wire amounts v. ACH transactions

Foreign exchange transactions can be highly risky, and losses may occur in short periods of time if there is an adverse movement of exchange rates. Exchange rates can be highly volatile and are impacted by numerous economic, political and social factors as well as supply and demand and governmental intervention, control and adjustments. Investments in financial instruments carry significant risk, including the possible loss of the principal amount invested. Before entering any foreign exchange transaction, you should obtain advice from your own tax, financial, legal and other advisors and only make investment decisions on the basis of your own objectives, experience and resources.

The information should not be viewed as tax, investment, legal or other advice, nor is it to be relied on in making an investment or other decision. You should obtain relevant and specific professional advice before making any investment decision. Nothing relating to the material should be construed as a solicitation, offer or recommendation to acquire or dispose of any investment or to engage in any other transaction.

© 2018 SVB Financial Group. All rights reserved. SVB, SVB FINANCIAL GROUP, SILICON VALLEY BANK, MAKE NEXT HAPPEN NOW and the chevron device are trademarks of SVB Financial Group, used under license. Silicon Valley Bank is a member of the FDIC and the Federal Reserve System. Silicon Valley Bank is the California bank subsidiary of SVB Financial Group (Nasdaq: SIVB). CompID-090718