

SVB Hardware-as-a-Service (HaaS) Lending

Financing designed for capital-intensive business models

Overview

- Financing for high-growth companies with business models that provide physical assets on a subscription or pay-per-use basis.
- SVB finances the bill of materials (BOM) associated with committed customer contracts. An illustrative example of the process can be found below.

Benefits

- Financing solution scales with you to support your growing capital needs.
- Larger loan amounts and competitive pricing compared to other lending solutions.
- Minimize equity dilution by utilizing debt to finance capital expenditures.

A leader in HaaS lending¹

70

Total deals closed

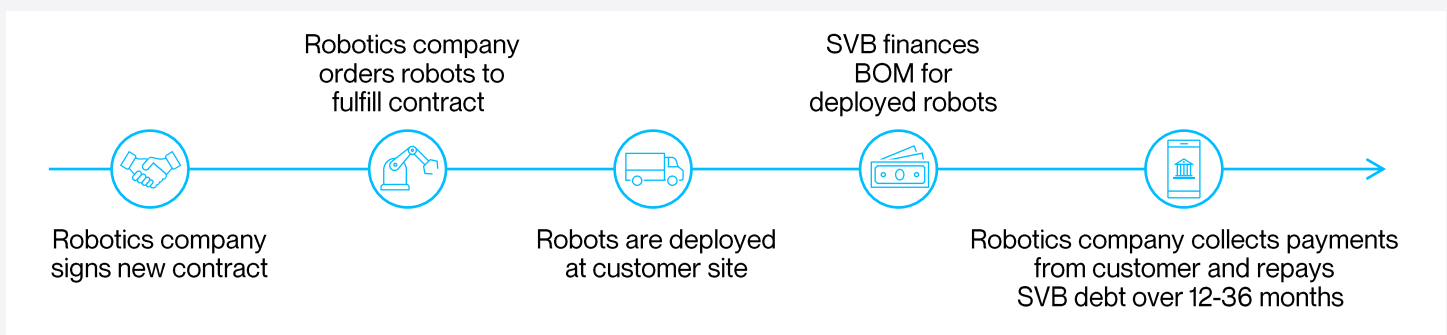
\$557M

Capital commitments

\$500K-\$50M

Deal size range

Process overview – Robotics company example



Contact [Chelsea Hakso](#) or your SVB relationship manager to learn more.

¹ Silicon Valley Bank data as of 12/31/2023

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